

The Top 100

Here are America's best female financial advisers from brokerages and banks, as identified by industry researcher R.J. Shook, author of The Winner's Circle books. The advisers, he says, follow the industry's best practices and have some of the biggest books of business. The scoring system assigns a value of 10 to the top adviser, then calculates the others' scores by comparing each with the No. 1 finisher in terms of assets under management, revenue, customer satisfaction and other factors. Total assets are those of the adviser's team; they include both those at the firm and those held elsewhere but overseen by the team. Institutional assets are given less weight in the scoring. N indicates an adviser is new to the list this year.

Rank '07	Rank '06	Name	Firm	Location	CUSTOMERS						Total Assets (\$mil)	Typical Account (\$mil)	Typical Net Worth (\$mil)	Score
					Individuals (Up to \$1 mil)	High Net Worth (\$1 mil-\$10 mil)	Ultra-High Net Worth (\$10 mil+)	Foundations	Endowments	Institutional				
1	2	Rebecca Rothstein	Smith Barney	Beverly Hills, Calif.	•	•	•				1,700	10	20	10.0000
2	1	Saly Glassman	Merrill Lynch	Blue Bell, Pa.	•	•	•	•	•	•	1,500	5	10	9.9968
3	N	Ami Forte	Morgan Stanley	Palm Harbor, Fla.	•		•	•			690	5-10+	30-700	9.8414
4	7	Susan Kaplan	Kaplan Financial Svcs	Newton, Mass.		•	•	•			750	3.5	10+	9.7961
5	3	Patricia Bell	Merrill Lynch	Short Hills, N.J.		•	•				602	2	5	9.7607
6	4	Lori Van Dusen	Smith Barney	Rochester, N.Y.		•	•	•	•	•	3,700	60	70	9.7216
7	N	Jacqueline Willens	UBS Financial Svcs	New York	•	•	•				837	3-6	6-12	9.6901
8	11	Lorna Meyer	Merrill Lynch	San Francisco		•	•	•		•	1,650	25-30	75-100	9.6648
9	N	Dagny Maidman	Lehman Brothers	San Francisco		•	•				925	5-50+	20-60+	9.6506
10	9	Mary Deatherage	Smith Barney	Little Falls, N.J.		•	•	•			1,200	5	10	9.5487
11	6	Kay R. Shirley	Financial Development Corp	Atlanta	•	•					682	.500-.800	3	9.5026
12	8	Teri Harmon	UBS Financial Svcs	Newport Beach, Calif.	•	•					500	.150	1.5-3	9.4668
13	18	Sharon Oberlander	Merrill Lynch	Chicago		•	•				692	1-2.5	3-10	9.4646
14	15	Judith McGee	Raymond James Finl Svcs	Portland, Ore.	•	•	•				378	.500+	1+	9.4032
15	16	Debbie Jorgensen	Merrill Lynch	San Francisco		•	•				885	10-50	20-100+	9.3845
16	29	Sheryl Stephens	Stephens Wealth Mgmt Grp	Flint, Mich.	•	•	•				370	1	3-8	9.3386
17	73	Gwen Campbell	UBS Financial Svcs	San Francisco		•	•				920	10+	10+	9.2937
18	22	Valery Craane	Merrill Lynch	New York	•	•	•		•	•	1,000	5	10	9.2841
19	N	Louise Gunderson	Merrill Lynch	New York	•	•	•				450	2-25	15	9.2512
20	21	Sonia Attkiss	Credit Suisse	New York		•	•	•	•		2,675	16-23	21-35	9.2015
21	35	Barbara Hudock	Hudock Moyer Wealth Mgmt	Williamsport, Pa.	•	•					355	3-5	3-10	9.1910
22	20	Dodee Crockett	Merrill Lynch	Dallas	•	•	•				1,100	5-20	10-75	9.1662
23	23	Meg Green	Meg Green & Assoc/Royal All	North Miami Beach, Fla.	•	•	•				785	2-5	5-10	9.1401
24	53	Nadine Wong	Morgan Stanley	New York		•	•	•			825	15+	20+	9.1335
25	31	Sharon Sager	UBS Private Wealth Mgmt	New York		•	•	•	•		680	20+	25+	9.1200
26	N	Eileen DeVries	Merrill Lynch	Grand Rapids, Mich.	•	•	•	•	•	•	850	3	10	9.0847
27	5	Trudy Haussmann	Haussmann Finl/Sec Amer	Newport Beach, Calif.	•	•					730	.500	1-1.5	9.0546
28	50	Linda Stirling	RBC Dain Rauscher	La Jolla, Calif.	•	•	•				300	2	2-10+	9.0340
29	19	Carrie Coghill Kuntz	D.B. Root & Co. With Mgmt	Pittsburgh, Pa.	•	•			•	•	1,010	1-2	3-5	8.9994
30	13	Nadia Caver	Cambridge Invest. Research	Springfield, Mo.	•	•	•				362	.500	1.5	8.9908
31	68	Cynthia Hewitt	Merrill Lynch	Wilmington, Del.	•	•	•				900	2-5	5-15	8.9853
32	N	Patsy Nodilo	UBS Financial Svcs	Phoenix, Ariz.	•	•	•				457	1-3	3-6	8.9594
33	N	Shideh Theunissen	JPMorgan Private Bank	New York		•	•				12,400	38	250	8.9551
34	28	Maureen Raihle	Merrill Lynch	Chicago		•	•	•			1,620	20-40	40-50	8.9350
35	27	Siri Berg	Credit Suisse	San Francisco		•	•	•			840	5-10	10-20	8.9080
36	N	Dana Kishter	Morgan Stanley	Washington	•	•	•				450	4-5	5-10	8.9075
37	N	Patricia Lunka	JPMorgan Private Bank	New York		•	•				12,354	50	150	8.8867
38	N	Nicole Primack Andres	Credit Suisse	New York	•	•	•				1,150	3-10	5-25	8.8820
39	25	Nan Shertzer	Merrill Lynch	Dallas	•	•	•	•		•	602	1-3	3-10	8.8684
40	26	Martha Adam	UBS Financial Svcs	Troy, Mich.	•	•				•	650	2	2.5	8.8552
41	30	Sheila Keator	Keator Group	Pittsfield, Mass.	•	•	•		•		375	1-3+	5-10+	8.8336
42	14	Alexandra Armstrong	Armstrong, Fleming & Moore	Washington	•	•	•	•			609	2.5	4	8.8199
43	33	Susan Rosenthal	Merrill Lynch	Durham, N.C.	•	•					275	1+	2+	8.8055
44	24	Lisa Chapman	UBS Financial Svcs	Long Beach, Calif.	•	•					309	.500-3	2.5-10	8.7823
45	17	Dalal Salomon	Wachovia Securities	Richmond, Va.	•	•					375	1-5	3-8	8.7763
46	12	Stacy Grant	Merrill Lynch	San Francisco		•	•	•			2,520	15-50	25-100	8.7742
47	N	Kathleen Weber	Smith Barney	Bellevue, Wash.	•	•					270	1.5	1-10	8.7538
48	47	Susan Klar	Morgan Stanley	Palo Alto, Calif.	•	•	•				465	1-10	3-20+	8.7465

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49	41	Nan Salley	Fam With Advs, Bank of Amer	Los Angeles		•	•	•			2,200	10+	50+	8.7331
50	36	Danielle Ambrose	Merrill Lynch	Los Angeles		•	•				721	10-75	10-100	8.7159
51	37	Diane Hirschhorn	Merrill Lynch	Los Angeles		•	•				721	10-75	10-100	8.7159
52	10	Deeann Griebel	Wachovia Securities	Mesa, Ariz.	•						225	.500-1	.500-3	8.6963
53	N	Diane Doolin	Smith Barney	Pasadena, Calif.	•	•	•				395	1-3+	2.5-6+	8.6650
54	39	Kathy Tully	Morgan Stanley	Ontario, Calif.	•	•		•			450	.750	4	8.6415
55	N	Barbara Bencini	Merrill Lynch	Wayzata, Minn.	•	•	•				1,600	1-10	2-20	8.6364
56	N	Christina Benson Boyd	Merrill Lynch	Wayzata, Minn.	•	•	•				1,600	1-10	2-20	8.6364
57	N	Margaret Starner	Raymond James & Assoc	Coral Gables, Fla.	•	•	•				345	3-5	5-8	8.6062
58	42	Lisa Petrie	UBS Financial Svcs	Long Beach, Calif.	•	•	•				254	1-7	5-15	8.5871
59	32	Andrea Soter	Morgan Stanley	Oxnard, Calif.	•	•	•	•	•		350	2	3-5	8.5813
60	34	Melissa Campbell	Morgan Stanley	Scottsdale, Ariz.	•	•	•				420	2-4+	5-15+	8.5734
61	N	Kim Ciccarelli Kantor	Ciccarelli Advisory Svcs	Naples, Fla.	•	•	•				750	2-6	5-15	8.5686
62	N	R. Jo Kaufman	Smith Barney	Boca Raton, Fla.	•	•	•	•			250	1-5+	2-10+	8.5583
63	60	Carole Ford	LPL Financial Svcs	Fresno, Calif.	•	•					300	1	2	8.5564
64	51	Teri Conklin	UBS Financial Svcs	Northbrook, Ill.		•					458	1.5	3	8.5381
65	61	Lee Corey	Morgan Stanley	Alexandria, Va.	•	•	•	•	•		550	1-5	2-10	8.5231
66	54	Patricia Brennan	Key Financial	West Chester, Pa.	•	•	•				253	1-3	1-5	8.5126
67	66	Debra Brede	DK Brede Invest Mgmt Co	Needham, Mass.	•	•	•				674	1+	3	8.5076
68	65	Emily Bach	Morgan Stanley	Orinda, Calif.	•	•	•	•			865	1-4+	4-10+	8.5031
69	87	Barbara Jaffe	Wachovia Securities	Jacksonville, Fla.	•	•	•				670	3-5	5-10+	8.5028
70	N	Brenda Blisk	Legacy Advisors	McLean, Va.	•	•	•				210	1.6	15	8.5005
71	43	Laura Ladrigan	Morgan Stanley	Scottsdale, Ariz.	•	•	•				240	2	5	8.4895
72	80	Lori Ace Facinelli	Morgan Stanley	Rochester, N.Y.	•	•					457	.750-2	2-4	8.4819
73	48	Myra Kolton	UBS Financial Svcs	Boston	•	•	•			•	902	1-5	1-10	8.4702
74	N	Lori Whitney	Smith Barney	San Mateo, Calif.	•	•	•	•			430	3-10	3-10	8.4626
75	45	Kimberley Hatchett	Morgan Stanley	New York		•	•	•			2,000	10	25-100	8.4605
76	55	Diane Alecci	Merrill Lynch	Paramus, N.J.	•	•					798	.500-3	2-10	8.4582
77	56	Patricia Carey	Smith Barney	Oklahoma City	•	•	•	•			438	1-3	3-5	8.4485
78	83	Lana Engen	Ameriprise Financial	Rockford, Ill.	•	•					236	.500-2	1-4	8.4482
79	N	Barbara Finder	Smith Barney	Chicago	•	•					300	1	5	8.4426
80	70	Marja Norris	UBS Financial Svcs	Birmingham, Mich.	•	•	•				375	2	3-5	8.4379
81	40	Wanda Austin	Smith Barney	Newport News, Va.	•	•	•				330	.500-3	5-10	8.4354
82	N	Theo Schwabacher	Morgan Stanley	San Francisco	•	•	•	•	•	•	700	3-10	7	8.4292
83	N	Anouchka Balog	Smith Barney	Laguna Niguel, Calif.	•	•	•				287	1-3+	5-10+	8.4287
84	N	Karen Ogard	A.G. Edwards & Sons	Denver, Colo.	•	•					204	1-3	3-10	8.4236
85	N	Teresa Jacobsen	UBS Financial Svcs	Stamford, Conn.	•	•	•		•		553	2-4	3-10	8.4171
86	N	Melissa Lowrey	Smith Barney	Dallas		•	•				1,500	20-50	100	8.4142
87	64	Nancy Cooley	Smith Barney	New York		•	•			•	1,487	5-10	10-20	8.4101
88	67	Susan Kingsolver	Smith Barney	New York		•	•			•	953	5-10	20	8.4029
89	46	Perry Trimble	Deutsche Bank Alex. Brown	Washington	•	•	•	•			455	5-10	10+	8.3945
90	59	Patricia Cutilletta	Smith Barney	Chicago	•	•					300	2-8	3-10	8.3937
91	N	Barbara Noda	Deutsche Bank Alex. Brown	San Francisco	•	•	•				554	1	5	8.3923
92	92	Kia Friedman	Banc of America Invest Svcs	San Jose, Calif.	•	•	•				420	1.5-5+	10+	8.3909
93	81	Camilla Neri	Retirement Capital Strat	San Jose, Calif.	•	•	•				461	.587	3-10	8.3881
94	63	Denise Izatt	Denise A. Izatt & Associates	Oakbrook, Ill.	•	•					300	.600	1	8.3836
95	N	Jennifer Kraus	Smith Barney	New York	•	•	•				825	3-12	5-50	8.3814
96	N	Charlene v.d. Pyl-Chee	Morgan Stanley	Honolulu	•	•	•	•			620	2	6	8.3774
97	91	Cinda Collins	RBC Dain Rauscher	Minneapolis, Minn.	•	•					280	3.5-5	5-8	8.3774
98	N	Alyssa Moeder	Merrill Lynch	New York		•	•		•		1,550	30	50-150	8.3768
99	69	Kathleen Malone	Wachovia Securities	Charlotte, N.C.	•	•	•				577	2	4-5	8.3751
100	84	Lisa Keverlian-Press	Robert W. Baird	Lake Forest, Ill.	•	•	•				375	1-6+	3-10+	8.37213